

Acute Pain Management Cases in an ASC Setting

How to Make the Big Cases Work in your Center

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Agenda

- The Big Cases in Pain Management
 - Codes and Descriptions
 - Indications for Treatment
 - Hospital vs. ASC
- Cost vs. Reimbursement
 - Supply Vendors
 - Third Party Payors
- Philosophy/Strategy
 - Physician Control
 - Professional Management
 - Relentless Pursuit of Improvement

The BIG CASES

- SCS – Spinal Cord Stimulator
 - SCS Trial
 - Permanent Implant
- RFA – Radiofrequency Ablation
- SIJ RFA – RFA on Sacroiliac Joint
- Vertebroplasty
- Kyphoplasty
- Discogram

The BIG CASES

Indications for Treatment

Hospital vs. ASC

The BIG CASES

Charge vs. Reimbursement vs. Cost

Code	Description	Avg. Charge	Avg. Reimb.	Avg. Cost
%3685	SCS Implant			
%3650	SCS Trial			
%3688	SCS Revision			
%4640	RFA			
%4622	RFA			
%4626	RFA			
%4626	RFA			
%2287	Vertebroplasty			
%2290	Discography			

The BIG CASES

Management

- Patients
- Suppliers
- Staff
- Payors

Interventional Management Services
Philosophy

- Patient Focused
- Physician Driven
- High Quality
- Technically Advanced
- Cost Effective

**** Never Forget what you're working
for (see next slide)*




