THE BEST IDEAS TO IMMEDIATELY IMPROVE THE PROFITABILITY OF YOUR ASC

MAXIMIZE YOUR BILLING PROCESS

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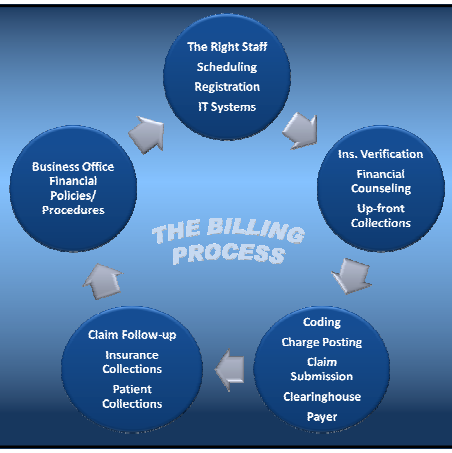
COMMON PROBLEM AREAS

- Finding sufficient & experienced staff
- System/clearing house rejections
- Lack of appropriate follow up on:
  Claims Denials Appeals
- Implant reimbursement vs. implant cost
- Not appealing to highest available level
- Not knowing & following Managed Care billing policies
- Unfavorable A/R Trends



BEST PRACTICE GUIDELINES

- Regular internal process audits
- Business office/financial policies
- Review fee schedule at least annually
- Evaluate managed care contracts

- Coding
- Billing
- Payment posting
- Accounts Receivable Management

MEASUREABLE RESULTS

	Before	After	Increase	% Increase
Gross Revenue per Case	$6,039.52	$7,157.94	$1,118.42	18.5%
Collection's per Case	$2,909.45	$3,206.83	$297.38	10.22%

HOW TO IMPROVE

- Implement best practices
- Monitor all areas for improvement
- Measure improvement

QUESTIONS?

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