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**IMPROVING PROTOCOL  
STANDARDS IN ORDER TO  
IMPROVE OUTCOMES AND HELP  
FRAME CO-MANAGEMENT  
AGREEMENTS**

# Agenda

- Key Stakeholders
- Purpose
- Vision
- Build a Committee
- Manage Data
- Leverage the Work



Admin Support

# Why Standardize?

- Shifting to value based payments
- Outcomes gaining in importance
- Evidence based practices lead to better outcomes
- Reduction in variation leads to reduction in costs
- Consistent patient experience

# Clear Vision

**ASC Owners and/or Governing Body:** Sets the vision or goal.

**Total Joint Committee:** Determines timelines, creates protocols, develops education/training plan, and outlines implementation process.

# Physician Champions

- Owner (s) within the group with a vested interest
- Decision maker
- Sets clear expectations
- Communication skills

# Creating Your Committee

- Identify Key Stakeholders-no more than 10 members
- Assign Roles- Leader, Process Checker, Time Keeper, and Note Taker
- Develop a Charter- outlines structure and commitment of committee members

# Standardization

- Where do we start?
  - a. Quality
  - b. Cost
  - c. Volume
- What are we solving?
- How does this impact me?
- How will this impact the patient(s)?



# Standards

- Body Mass Index (BMI) Recommendations
  - *Total Hip Replacement*  $\leq 40$
  - *Total Knee Replacement*  $\leq 45$
- Standard labs (MRSA, A1C, CMP, etc.)
- Dental Care
- Therapy
- Durable Medical Equipment

# Measure Your Performance

- Set Performance Metrics
- Share the Data
- Quality Assurance
- Patient Reported Outcomes

# Outcomes

Patient Reported Outcomes	Preop (0-3 months)	Post Op 1-2 Yrs.
KOOS Jr (0 worst-100 best)	49.61	74.00
HOOS Jr (0 worst-100 best)	51.36	80.61
PROMIS-10 (0.33 worst-0.88 best)	0.64	0.72

# Using Your Data

- Demonstrating Quality Performance
- Patient Satisfaction
- Patient Reported Outcomes
- Infection rates/Hospital Transfers

# Co-Management

- Standards are for all patients, not just ASC
- Hospitals also looking towards value
- Leverage standards to implement at the hospital
- Financial incentives for improved quality and cost
- Inpatient bundles

# Aligning with Hospitals

Hospital Wanted...	OOA Had...
Best practice compliance	Best practice standards adopted
Reduction of variation	Committee structure to evaluate
Fitness for surgery	Best practice standards adopted
Return to function	Patient reported outcomes
Reduced cost	Engaged physicians to evaluate

# Result

- Group meeting 80-90% of all measures
- Direct contract with State of Washington for employee lumbar fusions (one of two in state)
- Hospital enjoying higher quality marks at a lower cost
- Physicians receive incentive compensation to help offset costs of quality programs
- Starting work on outpatient bundles that follow standards, which are being demanded by Insurers



Admin Support



# Questions?

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