

Becker's 24<sup>th</sup> ASC Conference

*“Effective Leadership Strategies  
to Enhance Team and Facility  
Productivity”*

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# Disclosures

- I have no disclosures to report.

# *Leadership Styles that Enhance Productivity*

## Course Objectives

1. Review fundamental pillars of Leadership Styles.
2. Discuss the barriers to enhancing staff productivity.
3. Discuss techniques that have proven effective in enhancing productivity.

Why is efficiency and productivity so important?

**\$8.3 BILLION LOST**  
due to inefficient  
healthcare systems

[ponemon.org/blog/the-economic-productivity-impact-of-it-security-on-healthcare](https://www.ponemon.org/blog/the-economic-productivity-impact-of-it-security-on-healthcare)

# *Enhancing Productivity*

## Implementing a Plan of Action

1. Evaluate where you are while fully understanding your goals, objectives, needs and vision.
2. Develop an Action Plan based on facts.

*You must Motivate your employees*

**How to  
Motivate  
Your  
Employees**

**(Its Not Just About Money)**



*Productivity Killer: High Turnover.*  
*Why talented employees stay  
with One Company (very important)  
and Leave Other Companies*

- They need to be paid well
- They need to be Appreciated
- They need to be Listened to
- They need to be Promoted
- They need to be Involved in decision-making
- They need to be Mentored
- They must be Challenged

# 4 Basic Leadership Styles

- 1. Inspirational Leadership
- 2. Servant Leadership
- 3. Transformational Leadership
- 4. My way or the Highway



# *Enhancing Productivity*

## Leadership Styles & Techniques for Enhancing Productivity

- Attitude Matters
- Be Assertive
- Demonstrate Sincerity
- Consistency Counts
- Be Creative
- Be Reflective
- Passion is a **MUST**



# *Enhancing Productivity*

Some Personal Growth Suggestions for Individual Success:  
Pour Yourself into Your Team

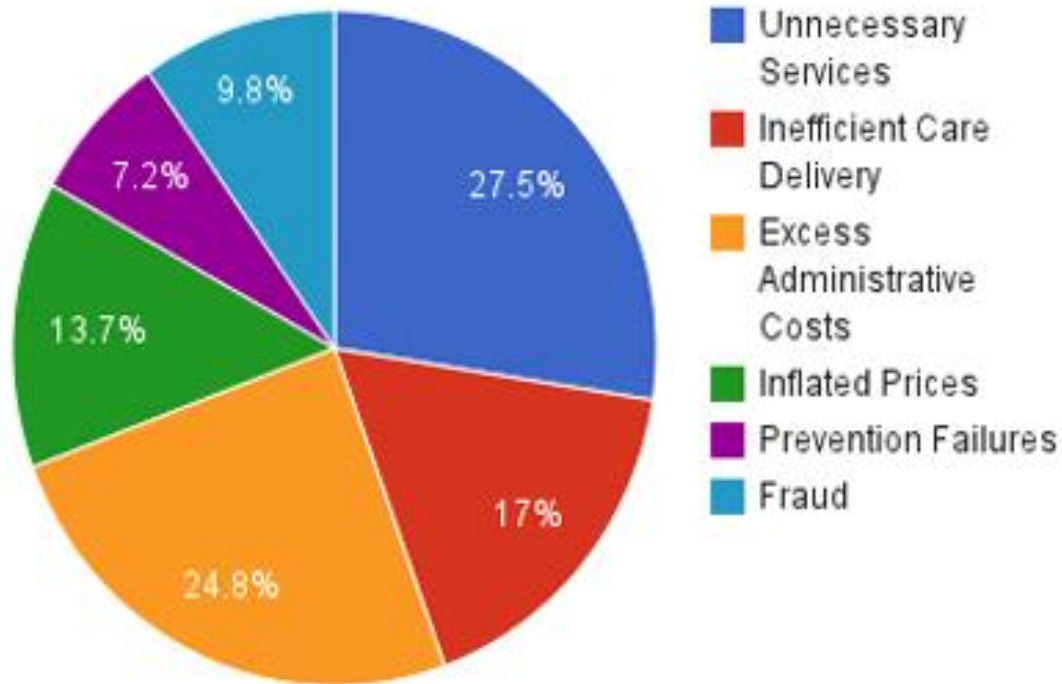
- Organization
- Gratitude
- Learning Styles
- Presentation
- Character
- Goal Setting
- Grooming/Personal Presentation
- Balancing Work and Family.
- Faith

# *Enhancing Staff Productivity*

## What can be learned from the Tech Industry

1. A great Leader is one who is also a great Coach and Mentor.
2. A great Leader is one who takes her hands off the reins and delegates and empowers her TEAM without micromanaging the same.
3. A great Leader is one who shows genuine interest in the individual success of her TEAM's personal well-being.
4. A great Leader is highly productive, sets specific goals and is results-oriented.
5. A great Leader is one who engages her TEAM through active listening thus resulting in good open communication with one's TEAM.
6. A great Leader is one who loves to see her TEAM Members advance and will do what is necessary to ensure that they experience growth and career development and advancement when appropriate.
7. A great Leader is a visionary who knows how to develop and implement a strategic plan.
8. A great Leader has key technical skills that are invaluable to the Company.

# U.S. Health-Care System Wastes \$750 Billion Annually



The consequence for not taking action, this increases!

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# Happy Employees Are 12% More Productive



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