Things I wish I would have known

COMMON PREVENTABLE HEADACHES TO AVOID WHEN OPENING AN ASC

Leslie Mattson, RN, BSHM, LNC CEO **ALM Surgical Solutions**

Laurri Wallace, DPT, MHS, MBA CEO/COO Georgia Spine & Orthopaedics and Surgery Center of Roswell Facility Design: Architects are not Nurses!

- Workspaces
- Patient accessibility
 - Storage!!



Treat your project like a wedding....

- Be budget minded on the stuff that doesn't matter or impact patient safety
- Splurge a bit on the important stuff
- Cut costs by bargain shopping when it works



Timing and Hiring: Not too early or late

- Your facility leader needs to be involved prior to certificate of occupancy
- A pretty, new center is tough to set up and run without staff, but payroll is one of your biggest \$\$



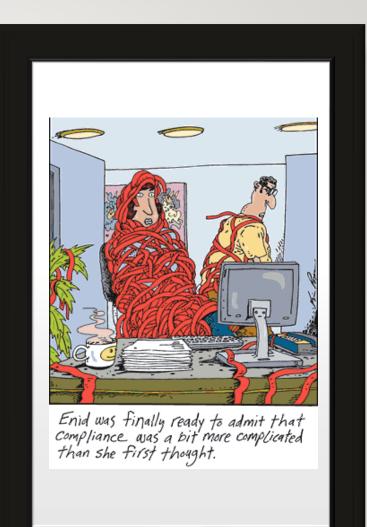
Decide how you will chart, schedule, and bill during construction

If you plan on using electronic tools (EMR, Billing and scheduling software), there is installation and implementation time needed.



Assign all the duties early

- Once you have the staff, assign who will do what, so they can learn their roles during the orientation phase.
- Roles are in addition to job descriptions-ie: Infection Control Coordinator, Risk Manager, Safety Officer, etc..



Don't try to find a "unicorn" to manage your center

- Finding the "perfect" ASC manager is both expensive and difficult
- Consider a nurse with the right "qualities" vs. "qualifications"



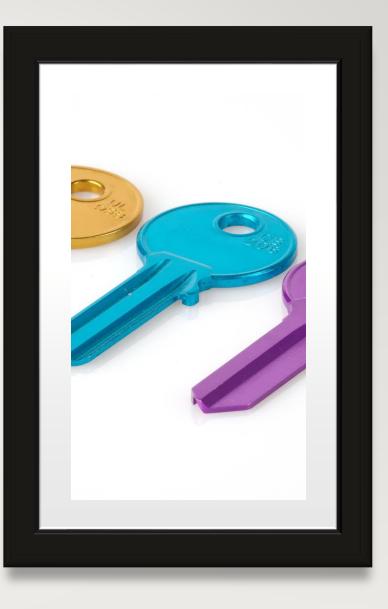
The project will take longer than you think

Whether construction, permitting, or licensure delays, **plan and budget for it**.



The right vendors are key

Your relationships with your service vendors will either add value or challenges.



No matter the size of the center, the rules are the same

Smaller centers require just as much regulation, paperwork, and regulatory workload as larger ones. Make sure you account for the time and manpower to support.



Practice Makes Perfect

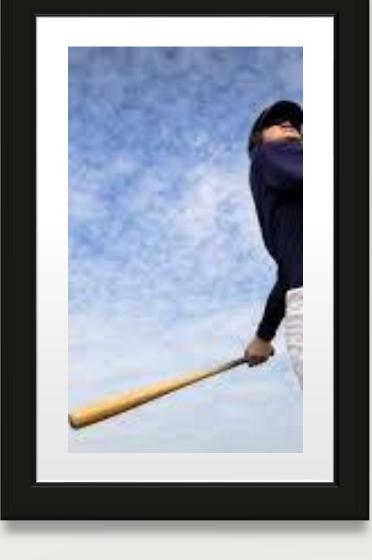
Being ready for emergencies and surveys is a necessity.

Drills and Mock Surveys lead to successful outcomes.



Know the rules or contract someone who does

You will get a return on your investment to hit a home run with your center.



Leslie Mattson, RN, BSHM,LNC CEO ALM Surgical Solutions Leslie@ALMSS.Com

Laurri Wallace, DPT, MHS, MBA CEO/COO Georgia Spine and Orthopaedics Surgery Center of Roswell Laurri@GaSpineOrtho.com

