

"Meaningful Use, EMR and Other Key IT Issues for ASCs"

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EMR Expectations

Dream

1. Government EHR subsidies (MU)
2. HOPD = ASCs
3. Streamline and Efficient
4. Clean adoption
5. Paperless

Reality

1. Cutting trillions off budget (i.e. Budget Control Act of 2011)
2. 57% of HOPD (2011)
3. No correlation
4. Only a sales pitch
5. Paper based operation



What's Workable for an ASC?

- Hybrid solution
- Scalable is key
 - Allows Doctors and Nurses to remain efficient
- Complementary not revolutionary
- People in purchasing power don't have all the information available presented to them.
- Technology that serves man's needs, not man servant to the technology
 - EMR enslaves people to technology

How the RIGHT Electronic Solution Can Effectively Improve ASC's Operations

- Cut manual chart preparation
- Reduce administrative staff hours
- Keep paper based charts for Physicians
- Eliminate remote storage of charts
- More efficient means to retrieve charts
- Create seamless integration between systems
 - Practice Management Systems integrates with electronic solution
- Strive for clinical excellence, not proficient computer skills

Lets Talk Drachmas...

- Do you haven an ROI?
 - Base license fee?
 - User license fee?
 - Support costs?
 - Hardware costs?
 - Implementation day costs?
 - Staff training costs?
 - Constantly changing standards?
 - Number of forms? Etc, etc.
- Which ASC solution maximizes your ROI?
 - True EMR (digital solution) = \emptyset ROI
- EMR Cost Comparison: Hospitals vs. Physician Offices vs. ASCs



Thank you – Q&A

CONCLUDING THOUGHTS:

- HAVE AN OPEN MIND
- DO YOUR CRITICAL ANALYSIS
- DON'T GET CAUGHT UP IN THE EMR BUZZ WORDS
- PUSH THE ENVELOPE...and implement technology that makes sense

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