





# Orthopedic, Spine and Pain Management-Driven ASC Conference

# **Improving Profitability and Business and Legal Issues**

THE 8TH ANNUAL CONFERENCE FROM ASC COMMUNICATIONS
AND THE AMBULATORY SURGERY FOUNDATION

June 10-12, 2010

Westin Hotel • North Michigan Avenue • Chicago, Illinois

# Improving the Profitability of Orthopedic, Spine and Pain Management-Driven ASC – Thrive Now and in the Future

- Improve Your Profits Monday Morning
- Great topics and speakers focused on key business, financial, clinical and legal issues facing Orthopedic, Spine and Pain Management-Driven ASCs
- 91 Sessions, 112 Speakers
- 30 Physician Leaders as Speakers, 29 CEOs as Speakers
- Focused on Orthopedic Surgeons, Orthopedic Spine Surgeons, Neurosurgeons and Pain Management Physicians, ASC Physician Owners, Administrators and Others
- Immediately useful guidance plus great keynote speakers

- New and Advanced Procedures for ASCs Spine, Total Joints, Uniknees and More
- Have an outstanding time in Chicago
- Earn Your CME, CASC, CEU Credits 13.5 CASC credits and 13.5 CME and CEU credits
- Big Thoughts Combined with Practical Guidance
- Great Networking
- Understand the Impact of Healthcare Reform on ASCs
- Orthopedics, Spine and Pain Management
- Benchmarking, Cost Cutting, Safe Harbors, Billing and Coding, Revenue Growth and more

For more information, call (703) 836-5904 or (800) 417-2035 If you would like to sponsor or exhibit at this event, please call (800) 417-2035

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# Improving the Profitability of Your Orthopedic, Spine and Pain ManagementDriven ASC – Thrive Now and in the Future

This exclusive orthopedic, spine and pain-focused ASC conference brings together surgeons, physician leaders, administrators and ASC business and clinical leaders to discuss how to improve your ASC and its bottom line and how to manage challenging clinical, business and financial issues.

- 91 Sessions
- 112 Speakers
- 29 CEOs as Speakers
- 30 Physician Leaders as Speakers
- Joe Flower, Healthcare Futurist, and Ron Brownstein, Political Director of Atlantic Media Company
- Great Participants From All Over the Country
- Business, Clinical and Legal Issues

# The Becker's ASC Review/ASC Communications – Ambulatory Surgery Foundation difference:

- Benefit from the combined efforts of Becker's ASC Review/ASC Communications and the Ambulatory Surgery Foundation to attract attendees and speakers that are among the smartest people in the ASC industry today.
- 2) Take discussion and thinking to the highest levels, focusing on the physician-owners, medical directors, ASC administrators and business minded directors of nursing.
- 3) Access expert views from all sides of the ASC world.

# **PROGRAM SCHEDULE**

# Pre Conference - Thursday, June 10, 2010

11:30am – 1:00pm Registration 12:00pm – 4:30pm Exhibitor Set-Up

1:00pm – 5:20pm Pre-Conference Workshop • Concurrent Sessions A, B, C, D, E, F

5:20pm - 7:00pm Reception, Cash Raffles and Exhibits

# Main Conference – Friday, June 11, 2010

7:00am – 8:00am Continental Breakfast and Registration

8:00am – 5:15pm Main conference, Including Lunch and Exhibit Hall Breaks

5:15pm – 7:00pm Reception, Cash Raffles, Exhibit Hall

# Conference - Saturday, June 12, 2010

7:00am – 8:00am Continental Breakfast and Registration

8:15am – 1:00pm Conference

# Thursday, June 10, 2010

# Track A – Improving Profits, Turning Around ASCs, and Benchmarking

1:00 - 1:45 pm

5 Keys to Maximizing an Orthopedic-Driven ASC's Returns in a Tough Economy - Brent Lambert, MD, FACS, President & Owner, Ambulatory Surgical Centers of America

1:50 - 2:30 pm

Running Your Orthopedic Program Smarter -Benchmarking - Improving Revenues per Case, Reducing Hours per Case, Supply Costs per Case, Staffing and More - Thomas J. Bombardier, MD, FACS, Founding Principal, Ambulatory Surgical Centers of America

2:30 – 3:15 pm

The Changing Future of Health Care in the United State - Joe Flower, Healthcare Futurist

3:20 - 4:00 pm

Assessing and Improving the Profitability of Orthopedic and Spine in ASCs - Luke Lambert, CFA, MBA, CASC, CEO, Ambulatory Surgical Centers of America

4:05 - 4:40 pm

A Step by Step Guide to Recruiting Orthopedic and Spine Surgeons - Chris Suscha, VP of Business Development, Meridian Surgical Partners

4:45 - 5:20 pm

Selling Shares and Resyndication - Larry Taylor, CEO, Practice Partners in Healthcare, and Melissa Szabad, JD, Partner, and Bart Walker, JD, Attorney, McGuireWoods, LLP

# Track B – Business Planning for ASCs, Spine, Orthopedics, and Pain

1:00 - 1:45 pm

Effective Cost Cutting and Benchmarking for your ASC - 5 Examples - Robert Welti, MD, Medical Director and Administrator, Santa Barbara Surgery Center, Introduced by Tom Mallon, CEO, Regent Surgical Health

1:50 - 2:30 pm

Building Outstanding and Profitable Pain Management Programs, Making Pain Profitable - Robin Fowler, MD, Executive Director & Owner, Interventional Spine & Pain Management 3:20 - 4:00 pm

Establishing an ASC - 10 Keys for Success - Bill Southwick, President & CEO, Healthmark Partners

4:05 - 4:40 pm

Enterprise Risk Management - Dottie Bollinger, RN, JD, LHRM, CHC, CASC, Laser Spine Institute

4:45 - 5:20 pm

Elements of a Turnaround - Joseph Zasa, JD, Partner, ASD Management

#### Track C - Special Procedures Issues

1:00 - 1:45 pm

Minimally Invasive Spine Surgery in ASCs -Greg Poulter, MD, Surgeon, Peak One Surgery Center, Lisa Austin, RN, CASC, Vice President of Operations, Pinnacle III

1:50 - 2:30 pm

The Best Procedures to add to ASCs Now - John Hajjar, MD

3:20 - 4:00 pm

Recruiting Great Doctors - 5 Key Concepts from an Industry Veteran - Robert Zasa, MSHHA, FACMPE, Partner, Woodrum ASD

4:05 – 4:40 pm

Handling Complex Spine Cases in an ASC, Clinical and Financial Issues - Marcus Williamson, President, Neospine Services Symbion Healthcare

4:45 - 5:20 pm

Extending the Life Span of Your ASC - 10 Key Concepts - Boyd Faust, CPA, CFO, Titan Health

### Track D - General Management

1:00 - 1:45 pm

How An Existing, Successful Orthopedic/Pain ASC in New Jersey is Planning for Impending Rate Compression in the State, and Adjusting its Strategy Going Forward Now That a Moratorium on New ASC Development Has Gone Into Effect - David Hall, Chairman or Sean Rambo, Vice President of Operations, Titan Health, Key Physician from Titan NJ ASC

:50 - 2:30 pm

How to Reduce Hours Per Case, How to Hire Great DONs and Staff - Joyce Deno, Chief Operations Officer, Eastern Region, Regent Surgical Health 3:20 - 4:00 pm

The Success, Failure and Demise of ASCs - An MD Leaders Perspective - Larry Parrish, Illinois Sports Medicine & Orthopedic Surgery Center, Dave Raab, MD, Illinois Sports Medicine & Orthopedic Surgery Center, Jeff Visotsky, MD, Illinois Sports Medicine & Orthopedic Surgery Center

4:05 - 4:40 pm

How to Effectively Measure and Track Patient Quality - David Shapiro, MD, Director of Medical Affairs, AMSURG

4:45 - 5:20 pm

5 Tips for Managing Anesthesia in Your ASC -Marc Koch, MD, President & CEO. Somnia Anesthesia

# Track E - Billing, Coding and Contracting for ASCs

1:00 - 1:45 pm

Out of Network - Will It Still Work? What Do I Need to Know? What Is The Future? - Thomas J. Pliura, MD, JD, President & CEO, Zchart

1:50 – 2:30 pm

10 Ways to Improve an ASCs Orthopedic Spine and Pain Coding - Stephanie Ellis, RN, President, Ellis Medical Consulting

3:20 - 4:00 pm

A 40 Minute Billing Boot Camp - What Centers Need To Do To Improve Their Billing and Coding - Caryl Serbin, RN BSN LHRM, President & Founder, Serbin Surgery Center Billing

4:05 - 4:40 pm

How to Hire Great Administrators and What Should They Be Paid? Greg Zoch, Partner & Managing Director, Kaye Bassman International

4:45 - 5:20 pm

Driving Revenues Up by Driving Denials Down -Bill Gilbert, VP of Marketing, AdvantEdge Healthcare Solutions

# Track F - Buying and Selling ASCs and Hospitals, Valuation Issues For ASCs, Anti Kickback Issues

1:00 - 1:45 pm

ASC Transactions, Current Market Analysis and Valuations, Greg Koonsman, Senior Partner, VMG Health

1:50 – 2:30 pm

5 Anti Kickback and Stark Act Cases - Scott Becker, JD, CPA, Partner, Elissa Moore, JD, and Lainey Gilmer, Associate, McGuireWoods LLP

3:20 - 4:00 pm

The Elements of an ASC Turnaround - Joseph Zasa, JD, Partner, ASD Management, Michael Gilmore, MD, Surgical Center for Excellence, Panama City, Skip Daube, MD, Founder, Surgical Center for Excellence, Panama City

4:05 - 4:40 pm

Buying, Selling and Syndication ASCs - Henry H. Bloom, Founder, and Robert S. Goettling, Esq., The Bloom Organization, Todd Mello, ASA AVA MBA, Principal & Founder, Healthcare Appraisers

4:45 – 5:20 pm

Physician Owned Hospitals - Key Concepts to Increase Profits - Tom Michaud, CEO, Foundation Surgery

5:20 pm

Cocktail Reception, Cash Raffles and Exhibits

# Friday, June 11, 2010

8:00 am

Introductions - Scott Becker, JD, CPA, Partner, McGuireWoods, LLP

8:10 - 9:00 am

The Best Ideas for Orthopedic and Spine Driven ASCs Now - Brent Lambert, MD, FACS, President & Owner, Ambulatory Surgical Centers of America, Joseph Burkhardt, MD, Brookside Surgery Center, Kenny Hancock, President, Meridian Surgical Partners, James T. Caillouette, MD, Chairman, Newport Orthopedic Institute

9:05 - 10:00 am

The Politics of Health Care Reform, Ron Brownstein, Political Director, Atlantic Media Company

10:00 - 11:00 am

Networking Break & Exhibits

#### **General Session A**

11:05 - 11:45 AM

Key Developments That Will Transform the Business of Orthopedic Surgery - John Cherf, MD MPH MBA, OrthoIndex

11:50 - 12:30 PM

Key Concepts to Improve the Profitability of Spine Programs, John Caruso, MD, Jim Lynch, MD, Founder, Surgery Center of Reno, Moderator, Jeff Leland, Managing Director, Blue Chip Surgical Center Partners

#### **GENERAL SESSION B**

11:05 - 11:45 AM

A National View of Political Advocacy Efforts and ASCs, Andrew Hayek, CEO Surgical Care Affiliates, Chairman ASC Coalition

11:50 - 12:30 PM

Effective Cost Cutting and Benchmarking for Your ASC - 5 Examples - Tom Mallon, CEO, Regent Surgical Health

12:30 - 1:30 PM

**Networking Lunch & Exhibits** 

# Concurrent Sessions A, B, C, D, E, F A - Improving Profits, and Fixing ASCs

1:30 - 2:05 pm

10 Key Concepts for Managed Care Contracting Orthopedics, and Spine and Pain - Naya Kehayes, MPH, CEO, Eveia Health Consulting & Management

2:10 - 2:40 pm

Key Tips for Success - Orthopedics in ASCs -What Works and What Doesn't - Greg Deconciliis, Administrator, Boston Out-Patient Surgical Suites

2:40 - 3:35 pm

## Networking Break & Exhibits

3:35 - 4:10 pm

10 Keys to Improve Billing and Collections -Caryl Serbin, RN BSN LHRM, President & Founder, Serbin Surgical Center Billing

4:15 - 4:45 pm

Managed Care Negotiation Strategies for Orthopedic and Spine - 10 Key Concepts - Naya Kehayes, MPH, CEO, EVEIA Health Consulting and Management 4:50 - 5:20 pm

The 5 Best Ways to Improve Billings and Collections and to Improve Revenue Cycle Management - Lisa Rock, President, National Medical Billing Services, and Michael Storch, National Client Representative, MNET Financial, Inc.

## Track B - Orthopedic and Spine ASC Issues

1:30 - 2:05 pm

New Procedure Advancements for Spine Centers
- Jimmy St. Louis, VP of Integrated Business
Development, Laser Spine Institute

2:10 – 2:40 pm

Key Thoughts on Handling Total Joints in ASCs -James T. Caillouette, MD, Chairman, Newport Orthopedic Institute

2:40 - 3:35pm

Networking Break & Exhibits

3:35 - 4:10 pm

Hand Surgery in ASCs - Key Concepts for Clinical and Financial Success - R. Blake Curd, MD, Orthopedic Institute, Todd Flickema, SVP, Surgical Management Professionals, Kyle Goldammer, SVP Finance, Surgical Management Professionals

4:15 - 4:45 pm

Uni Knees in the Outpatient Setting - Is This Right Fit for Your ASC? - Clinical and Financial Issues - Joseph Burkhardt, D.O., Brookside Surgery Center, Sarah Martin, R.N., Regional Vice President, Meridian Surgical Partners, Becky Klein, Director of Clinical Operations, Brookside Surgery Center

4:45 - 5:20 pm

Creating a Spine Center in a Small Community, Daniel Tomes, MD, Introduced by Jeff Leland, Managing Director, Blue Chip Surgical Center Partners

# Track C – Pain Management, Spine and Implant Costs

1:30 - 2:05 pm

Pain Management at an ASC: Benefits and Pitfalls - Brannon Frank, MD, Arise Healthcare

2:10 - 2:40 pm

Pain Management in ASCs - Current Ideas to Increase Profits - Amy Mowles, President & CEO, Mowles Medical Practice Management

2:40 - 3:35 pm

Exhibit Hall Break

3:35 – 4:10 pm

Negotiating Implant Payments with Payors and Payments for Multiple Procedures and Other Issues - Marcus Williamson, President Neospine Division, Symbion Healthcare, and Jamie Pearlman

4:15 - 4:45 pm

Managing Pain Practice-Protocols, Branding and Other Tips to Improve Profitability - Faisal M. Rahman, MD, CEO, APAC Group of Healthcare Companies

4:45 - 5:20 pm

Leadership in the ASC Context - What is Great Leadership and How Can it Make a Difference -Ed Hetrick, President & CEO, Facility Development Management

# Track D – Physician Owned Hospitals, Spine Cost Comparison

1:30 - 2:40 pm

The Best Ideas for Physician Owned Orthopedic and Spine Focused Hospitals Now - Tom Macy, CEO, Nebraska Orthopedic Hospital, John Rex-Waller, CEO National Surgical Hospitals, Tom Michaud, CEO, Foundation Surgical Affiliates, R. Blake Curd, MD, Orthopedic Institute, and Scott Becker, JD, CPA, Partner, McGuireWoods, LLP, Moderators

#### 2:40 - 3:35 PM

#### **Exhibit Hall Break**

3:35 - 4:10 pm

Leveraging Engagement to Maximize the Supply Chain - Tom Macy, CEO, Nebraska Orthopedic Hospital and Anna McCaslin, CFO, Nebraska Orthopedic Hospital

4:15 - 4:45 pm

Converting an ASC to a Hospital - Russ Greene, RN, CEO, Physicians Specialty Hospital, Fayetteville

4:50 - 5:20 pm

Ambulatory Spine Surgery - ASC vs. Hospital Reimbursement Comparison - David Abraham, M.D., Reading Neck & Spine Center

# Track E – Orthopedic and Spine Practice Issues, Selling Units and Implants

1:30 - 2:05 pm

Physician Practice Partnering with Medical Centers - The Good, Bad and the Ugly - Dennis Viellieu, CEO, Midwest Orthopaedics at Rush

2:10 - 2:40 pm

Key Ideas for Improving Orthopedic Practice Profits - John Martin, CEO, OrthoIndy

#### 2:40 - 3:35 PM

#### **Exhibit Hall Break**

3:35 - 4:10 pm

Selling Units to Physicians - How Are Shares Valued - Todd Mello, Healthcare Appraisers

4:15 - 4:45 pm

Buyers Perspective on Selling Your ASC, What ASCs Need to Know Now, Acquisition Strategy, ASC Acquisitions in the Current Economic Environment, How Buyers Value ASCs - Evie Miller, CPA, VP Development, USPI, William Kennedy, SVP Business Development, CFA, Senior Partner, NovaMed, Greg Koonsman, CFA, Senior Partner, VMG Health, Moderator Scott Downing, JD, Partner, McGuireWoods, LLP

4:50 - 5:20 pm

Marketing Your ASC and Attracting Patients and Physicians - Mike Lipomi, President, RMC Medstone Capital

## Track F - Clinical Quality, Governance and Profits

1:30 – 2:05 pm

The Impact of Healthcare Reform on ASCs - Scott Becker, JD, CPA, Partner, McGuireWoods, LLP

2:10 - 2:40 pm

Clinical and Quality Management of Newer Events in ASCs - Holly Hampe, Director, Patient Safety and Quality, Amerinet

2:40 - 3:35 pm

## Exhibit Hall Break

3:35 - 4:10 pm

Improving ASC Performance Through Innovative Governance Techniques - Michael Grant, MD, Center for Ambulatory Surgery, David Myers, MD, Center for Ambulatory Surgery, Ravi Chopra, CEO, The C/N Group 4:15 - 4:15 pm

3 Great Ways to Improve Profitability - Nicola Hawkinson, CEO & Founder, Spine Search, Mel Gunawardena, Founder & CEO, Medigain, Inc., Tom Jacobs, CEO, MedHQ, Moderator, Robert Zasa, MSHHA FACMPE, Partner, ASD Management

4:50 - 5:20 pm

Building Smart in 2010 - John Marasco, Principal & Owner, Marasco & Associates

5:25 - 7:00 PM

Cocktail Reception, Cash Raffles and Exhibits

# Saturday, June 12, 2010

8:00 - 8:15 am

Opening Remarks - Dr. Tom Price, US Congressman

8:15 - 8:45 am

Washington Update - Kathy Bryant, JD, President, ASC Association

# Concurrent Track Sessions A, B, C, D, and E Track A

8:50 - 9:30 am

Financial Benchmarking - Rob Westergard, Chief Financial Officer, Ambulatory Surgical Centers of America

9:35 - 10:10 am

Key Concepts to Managing an Effective Interventional Pain Management Practice and Center - Laxmaiah Manchikanti, MD, CEO & Chairman of the Board, American Society of Interventional Pain Physicians

10:15 - 10:50 an

An Analysis of Clinical Outcomes for Spine Procedures Performed in ASCs - Ken Pettine, MD, Loveland Surgery Center

10:55 - 11:30 am

Recruiting & Syndication of Orthopedic, Pain Management and Spine Physicians - Updates, Challenges and Strategies - Kenny Spitler, Senior VP Development, Healthmark Partners

11:35 - 12;10 pm

A Successful Spine Surgery Center That Includes Neuro and Orthopedic Spine Surgeons, Lessens Learned, Problems to Avoid - Thomas Forget, MD, Neurosurgeon

12:15 - 1:00 pm

4 Key Topics (1) Healthcare Reform and ASCs, (2) Should You Convert Your ASC to a HOPD (Hospital Outpatient Department) - The Pros and Cons and Key Issues to Consider, (3) Safe Harbors and (4) Out of Network - Scott Becker, JD, CPA, Partner, and Amber Walsh, JD, Attorney, McGuireWoods, LLP

#### Track B

8:50 - 9:30 am

The 7 Best Ways to Increase ASC Profits Now - Larry Taylor, CEO, Practice Partners in Healthcare

9:35 - 10:10 am

The 10 Statistics Your ASC Should Examine Each Week - Michael Rucker, COO, Surgical Care Affiliates 10:15 - 10:50 am

Surgeon Owned Implant Distribution- John Steinmann, DO, Founder & CEO, Synergy Surgical Technologies

10:55 - 12:10 pm

Case Costing and Benchmarking for Orthopedic, Spine and Pain Driven ASCs - Susan Kizirian, COO, Ambulatory Surgical Centers of America and Anne Geier, VP, Ambulatory Surgical Centers of America

#### Track C

9:35 - 10:10 am

Current Business, and Clinical Thoughts on Spine Procedures in an ASC - Richard A. Kube II, MD, FACSS, Owner/CEO, Prairie Spine & Pain Institute, and Bryan Zowin, President, Physician Advantage

10:15 - 10:50 am

How Changes in the Reimbursement Market will Change the Orthopedic, Spine and Pain Management Device Market -Carl R. Noback, MD, Medical Director, Innovative Pain Solutions, LLC

10:55 - 11:30 AM

Managing Orthopedic Device Costs in the ASC - John Cherf, MD MPH MBA, OrthoIndex

11:35 - 12:10 pm

Back to the Future - Hospital Employed Physicians, How Big Will This Be? - Les Jebson, Executive Director, University of Florida, Orthopaedics and Sports Medicine Institute

#### Track D

10:15 - 10:50 am

Current Challenges in Financing ASCs and Financing Acquisitions and Expansions - Robert Westergard, CPA, CFO, Ambulatory Surgical Centers of America and Mike Karnes, CFO Regent Surgical Health, Moderator, Anthony Mai, SVP Healthcare Finance, Sun National Bank

10:55 - 11:30 am

Does a Captive Insurance Company Make Sense for your Large Orthopedic or Spine Practice, Pat Sedlack, SVP, Marsh McLennan, J. Brian Jackson, Partner, McGuireWoods LLP

11:35 - 12:10 pm

Uniknees in ASCs - Walter Shelton, MD, Mississippi Surgical Center

#### Track E

10:15 - 10:50 am

5 Steps to a More Prosperous ASC- How to Improve Billing and Coding - Kim Woodruff, VP Corporate Finance and Compliance, Pinnacle III

10:55 - 11:30 am

Key Concepts on the Smart Use of Information Technology in ASCs - Marion Jenkins, CEO & Founder, QSE Technologies, Craig Veach, SVP Operations, Amkai

11:35 - 12:10 pm

Maximizing the ROI on Technology Use and Investments - Sean Benson, Co-Founder and Vice President of Consulting, ProVation Medical

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- The Politics of Health Care Reform Ron Brownstein, Political Director, Atlantic Media Company
- Key Concepts to Improve the Profitability of Spine Programs John Caruso, MD, Jim Lynch, MD, Founder Surgery Center of Reno, Moderator, Jeff Leland, Managing Director, Blue Chip Surgical Center Partners
- ASC Transactions, Current Market Analysis and Valuations, -Greg Koonsman, Senior Partner, VMG Health
- Establishing an ASC 10 Keys for Success Bill Southwick, President & CEO, Healthmark Partners
- A National View of Political Advocacy Efforts and ASCs Andrew Hayek, CEO, Surgical Care Affiliates, Chairman, ASC Coalition
- Washington Update Kathy Bryant, JD, President, ASC Association

- Building Outstanding and Profitable Pain Management Programs, Making Pain Profitable - Robin Fowler, MD, Executive Director & Owner, Interventional Spine & Pain Management
- How to Effectively Measure and Track Patient Quality David Shapiro, MD, Director of Medical Affairs, AMSURG
- 5 Tips for Managing Anesthesia in Your ASC Marc Koch, MD, President & CEO. Somnia Anesthesia
- Physician Practice Partnering with Medical Centers The Good, Bad and the Ugly Dennis Viellieu, CEO, Midwest Orthopaedics at Rush
- Improving ASC Performance Through Innovative Governance Techniques - Michael Grant, MD, Center for Ambulatory Surgery, David Myers, MD, Center for Ambulatory Surgery, Ravi Chopra, CEO, The C/N Group
- Key Concepts to Managing an Effective Interventional Pain Management Practice and Center Laxmaiah Manchikanti, MD, CEO
   Chairman of the Board, American Society of Interventional Pain Physicians
- Financial Benchmarking Rob Westergard, Chief Financial Officer, Ambulatory Surgical Centers of America
- How Changes in the Reimbursement Market will Change the Orthopedic, Spine and Pain Management Device Market -Carl R. Noback, MD, Medical Director, Innovative Pain Solutions, LLC

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Register Online at https://www.ascassociation.org/june2010.cfm

# **CONFERENCE SPEAKERS**

David Abraham, MD, Reading Neck and Spine Center

Lisa Austin, RN CASC, Vice President of Operations, Pinnacle III

Scott Becker, JD CPA, Partner, McGuireWoods LLP

Sean Benson, Co-Founder and Vice President of Consulting, ProVation Medical

Henry H. Bloom, Founder, The Bloom Organization, LLC

Dottie Bollinger, RN, JD, LHRM, CHC, CASC, Chief Compliance Officer, In-House Counsel, Laser Spine Institute

Thomas J. Bombardier, MD, FACS, Founding Principal, Ambulatory Surgical Centers of America

Ron Brownstein, Political Director, Atlantic Media Company

Kathy, Bryant, JD, President, ASC Association

Joseph Burkhardt, D.O., Brookside Surgery Center

James, Caillouette, MD, Chairman, Newport Orthopedic Institute

John Caruso, MD, FACS, Parkway Surgery Center

John Cherf, MD, MPH, MBA, OrthoIndex

Ravi Chopra, CEO, The C/N Group, Inc

R. Blake Curd, MD, Orthopedic Institute

Skip Daube, MD, Founder, Surgical Center for Excellence, Panama City

Gregory P. DeConciliis, PA-C, CASC, Administrator, Boston Out-Patient Surgical Suites

Edward M. Dector, MD, The Center for Orthopaedics

Chief Operations Officer - Eastern Region, Regent Surgical Health

Scott Downing, JD, Partner, McGuireWoods LLP

Stephanie Ellis, RN, CPC, President, Ellis Medical Consulting, Inc.

Boyd Faust, CPA, CFO, Titan Health

Todd Flickema, SVP, Surgical Management Professionals

Joe Flower, Healthcare Futurist

Thomas Forget, MD, Neurosurgeon

Robin Fowler, MD, Executive Director & Owner, Interventional Spine & Pain Management

Brannon Frank, MD, Arise Healthcare

Anne Geier, RN, MS, CNOR, CASC, SVP of Operations, Ambulatory Surgical Centers of America Bill Gilbert, VP of Marketing, AdvantEdge Healthcare Solutions

Lainey Gilmer, Associate, McGuireWoods, LLP

Michael Gilmore, MD Surgical Center for Excellence, Panama City

Robert Goettling, Esq., The Bloom Organization, LLC

Kyle Goldammer, SVP Finance, Surgical Management Professionals

Michael Grant, MD, Center for Ambulatory Surgery

Russ Greene, RN, CEO, Physicians Specialty Hospital Fayatteville

Mel Gunawardena, Founder & CEO, Medigain

John Hajjar, MD

David Hall, Chairman, Titan Health

Holly Hampe, Director, Patient Safety & Quality, Amerinet

Kenny Hancock, President & Chief Development Officer, Meridian Surgical Partners

Nicola Hawkinson, CEO and Founder, Spine Search

Andrew Hayek, President & CEO, Surgical Care Affiliates

Edward Hetrick, President & CEO, Facility Development & Management

J. Brian Jackson, Partner, McGuireWoods, LLP

Tom Jacobs, CEO, MedHQ

Les Jebson, Executive Director, University of Florida, Orthopaedics and Sports Medicine Institute

Marion K. Jenkins, PhD, Founder/CEO, QSE Technologies

Mike Karnes, CFO, Regent Surgical Health

Naya Kehayes, MPH, Managing Principal & CEO, Eveia Health Consulting & Management

Susan Kizirian, COO, Ambulatory Surgical Centers of America

Becky Klein, Director of Clinical Operations, Brookside Surgery Center

Marc Koch, MD, President/CEO, Somnia Anesthesia

Greg Koonsman, CFA, Senior Partner, VMG Health

Richard A. Kube II, MD, FACSS, Owner, CEO, Prairie Spine & Pain Institute

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Anthony Mai, SVP Healthcare Finance, Sun National Bank

Tom Mallon, CEO, Regent Surgical Health

John Marasco, Principal & Owner, Marasco & Associates

John Martin, CEO, OrthoIndy

Sarah Martin, RN, Regional VP, Meridian Surgical Partners

Anna McCaslin, CFO, Nebraska Orthopedic Hospital

Todd Mello, ASA, AVA, MBA, Prinicpal/Founder, Healthcare Appraisers

Tom Michaud, CEO, Foundation Surgery Affiliates

Evie Miller, CPA, Vice President, Development, USPI

Elissa Moore, JD, Associate, McGuireWoods LLP

Amy Mowles, President & CEO, Mowles Medical Practice Management

David Myers, MD, Center for Ambulatory Surgery

Carl R. Noback, MD, Medical Director, Innovative Pain Solutions, LLC

Larry Parrish, Illinois Sports Medicine & Orthopedic Surgery Center

Jamie Pearlman, Marcus Williamson

Kenneth Pettine, MD, Loveland Surgery Center

Tom Pliura, MD, JD, President & CEO, zChart

Greg Poulter, MD, Surgeon, Peak One Surgery Center

Tom Price, MD, U.S. Congressman

David J. Raab, MD, Illinois Sports Medicine & Orthopedic Surgery Center

Faisal M. Rahman, MD, CEO, APAC Groupe of Healthcare Companies

Sean Rambo, Vice President of Operations, Titan Health

John Rex-Waller, CEO, National Surgical Hospitals

Lisa Rock, President, National Medical Billing Services

Michael Rucker, COO, Surgical Care Affiliates

Pat Sedlack, SVP, Marsh & McLennan

Caryl Serbin, RN, BSN, LHRM, President & Founder, Serbin Surgical Center Billing

David Shapiro, MD, Director of Medical Affairs, AMSURG

Walter Shelton, MD, Mississippi Surgery Center

Jeff Simmons, President Western Region, Regent Surgical Health

Bill Southwick, President & CEO, HealthMark Partners

Kenny Spitler, SVP Development, HealthMark Partners

Jimmy St. Louis, VP Integrated Business Development, Laser Spine Institute

John Steinman, DO, Founder & CEO Synergy Surgical Technologies

Michael Storch, National Client Representative, Mnet Financial, Inc.

Chris Suscha, VP Business Development, Meridian Surgical Partners

Melissa Szabad, JD, Partner, McGuireWoods, LLP

Larry Taylor, President & CEO, Practice Partners in Healthcare

Daniel Tomes, MD,

Craig Veach, SVP Operations, Amkai

Dennis Viellieu, CEO, Midwest Orthopaedics at Rush

Jeffrey Visotsky, MD, Illinois Sports Medicine & Orthopedic Surgery Center

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# Orthopedic, Spine and Pain Management-Driven ASC Conference

Improving Profitability and Business and Legal Issues

THE 8TH ANNUAL CONFERENCE FROM ASC COMMUNICATIONS AND THE AMBULATORY SURGERY FOUNDATION JUNE 10-12, 2010

WESTIN HOTEL . CHICAGO, ILLINOIS

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| Degree (As you wish it to appear on your badge):         |                    |                        |                  |  | Westin Hotel has set aside special g                                 |
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Make checks payable to Ambulatory Surgery Foundation June Conference and mail to: Mail: Ambulatory Surgery Foundation Meeting Registration, 1012 Cameron St., Alexandria, VA 22314

Multi-Attendee Discount Policy: To be eliqible for the discount, your ASC must be registered at one time and work at the same address. Just copy the registration form for each attendee. Employees from a 2nd location are not eligible for the discount.

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- · Converting an ASC to a Hospital
- Effective Cost Cutting and Benchmarking for Your ASC
- Current Business, and Clinical Thoughts on Spine Procedures
- Negotiating Implant Payments with Payors and Payments
- Excelling Without Orthopedics and Spine -Key Concepts for for Multiple Procedures and Other Issues
- Great ASC Performance
- Physician Owned Hospitals Key Concepts to Increase Profits
- ,sD&A ni 9niq& • Assessing and Improving the Profitability of Orthopedic and
- New Procedure Advancements for Spine Centers
- How to Improve Pain Management Case Cost and Efficiency
- SSA ni stniol latoT pnilbnaH no stdpuodT yex
- Hand Surgery in ASCs Key Concepts for Clinical and
- Leveraging Engagement to Maximize the Supply Chain Financial Success
- The Best Ideas for Physician Owned Orthopedic and Spine
- Focused Hospitals Now
- the Orthopedic, Spine and Pain Management Device Market How Changes in the Reimbursement Market will Change
- Back to the Future Hospital Employed Physicians, How Big

# Will This Be?