

## Business and Financial Relationships with Hospitals

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## The World is Changing.

What are you going to do?




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## Industry in Review

- ☐ Consolidation
- ☐ Merging
- ☐ Competition
- ☐ Changing Reimbursement
- ☐ Emergence of ACO's




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What are you going to do?

Where are you now?




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Option A

- ☐ Work with the hospital
- ☐ Become an HOPD
- ☐ Possibility for continued involvement with management and employment




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Option B

- ☐ Remain independent
- ☐ Establish a joint venture




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## Option C

- Adapt to changes
- Continue operations as a free-standing ASC



## So...what are you going to do?

- Where do you want to be?
- Where do you have to be?

