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Nebraska Spine Hospital  
A Hospital Within A Hospital Joint Venture

Troy Stockman  
CEO Nebraska Spine Hospital

Dennis Martin  
SVP Business Development, Health Inventions

Aric Burke  
VP Business Development, Health Inventions

health inventions.  

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### Snapshot of Nebraska Spine Hospital

- **Location:** Omaha, NE
- **Deemed Status Approval Date:** 9/9/10
- **Medicare Approval Date:** 12/23/10
- **Surgeries to Date:** 891
- **Number of Operating Rooms:** 6
- **Number of Procedure Rooms:** 1
- **Number of Inpatient Beds:** 34
- **Advanced Surgical Technology:**
  - Medtronic O-Arm- Surgical Imaging
  - Stealth Navigation- Intraoperative Imaging
  - Neuro-monitoring
  - Banyan- A/V Integration System Imaging
- **Number of Employees:** 135
- **Average Length of Stay:** 2.5 days
- **Most Common Inpatient Cases:**
  - DRG 460 (ALIFs & TLIFs) (39%)
  - DRG 455-458 (Fusions, XLIFs, TLIFs) (10%)
  - DRG 473 (ACDF) (7%)
- **Most Common OP Procedures:**
  - ACDF
  - Lumbar Discectomy



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## Back and Spine Institute

- Back and Spine Specialists
  - Nebraska Spine Center
  - Alegent Health- Immanuel Medical Center
- Focused on the continuum of care for Back and Spine pain with a full range of treatment options
- Surgery is only one treatment option but provided at the Nebraska Spine Hospital
- Nebraska Spine Hospital is within Immanuel Medical Center



Waiting area



Waiting area

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## Nebraska Spine Hospital Established As Separate Entity

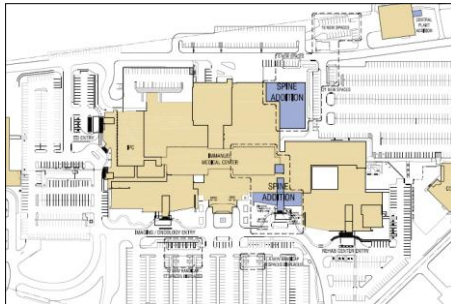
- Separately Licensed and Medicare Certified Hospital
- Separate leased areas were provided to provide a separate patient experience and meet State Licensure requirements and Medicare Certification requirements
  - ORs and Procedure Room
  - Peri-Op and PACU
  - IP nursing unit with 34 licensed beds
  - Central Sterile
  - Inpatient Pharmacy
  - Administration



Nurse station

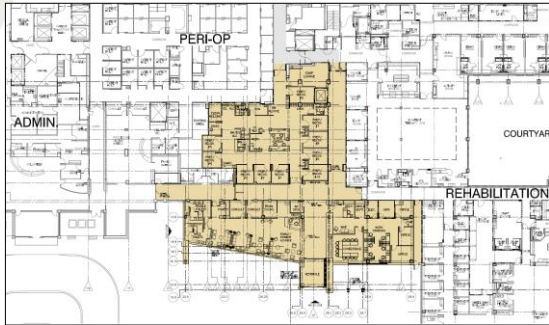
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## Nebraska Spine Hospital A Hospital Within a Hospital



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### Separate and Shared Areas




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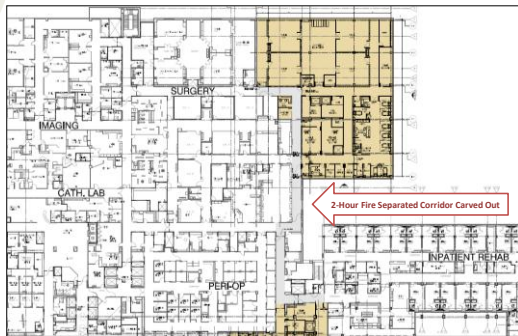
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### Separate and Shared Areas




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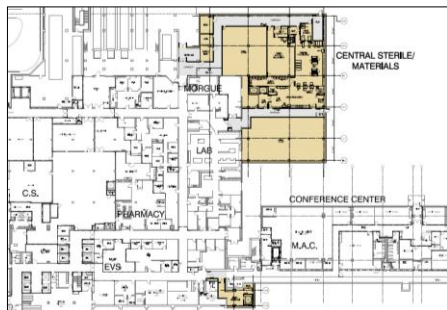
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### Separate and Shared Areas




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## Separate Management & Governance

- Separate LLC
- Owned by Alegent Health, Nebraska Spine Hospital and Health Inventures
- Shared Governance through Board of Managers
- Third-party management by Health Inventures
- Separate Billing and Medical Records
- Purchased Services Agreement with IMC for Ancillary Services
- Staff Leasing from IMC

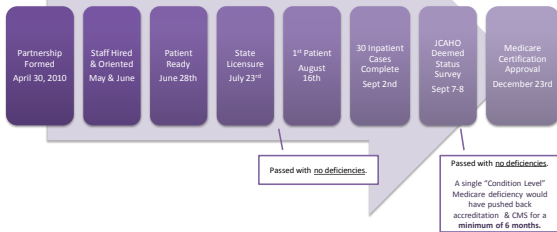


Pre-op/recovery room

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## Timeline & Milestones Race Against Dec 31<sup>st</sup> Deadline

Licensed, Accredited, & Medicare Certified in 4 ½ Months

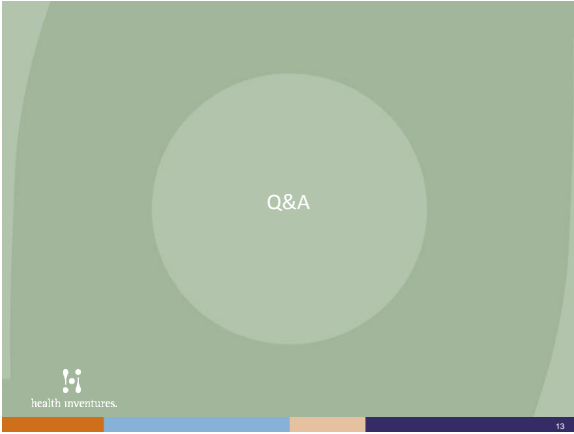


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## Future Plans

- Consider transitioning leased staff to Spine Hospital
- Enhanced Information Systems
  - Better access to cost and utilization information
  - Easier to access information
- Certain areas may be renovated and expanded to provide greater patient comfort and aesthetics
  - Maintain facility size and scope per Affordable Care Act
- More competitive pricing of implantable devices
  - Need to compete with other hospitals and ASCs on pricing
  - Anticipate changes from "% of charge" to fixed payments from several insurance companies
  - Using aggressive RFP Agreements by physicians and positive payer contracting through Alegent Health

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A presentation slide with a green background and a large light-green circle in the center. The text "Q&A" is centered within the circle. In the bottom-left corner, there is a logo for "health inventures." consisting of a stylized "hi" icon and the company name. A horizontal bar at the bottom is divided into four colored segments: orange, blue, light orange, and dark blue. The number "13" is in the bottom-right corner.

Q&A

health inventures.

13

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A presentation slide with a green background and a large light-green circle in the center. The text "Contacts:" is at the top of the circle. Below it, the contact information for Dennis Martin and Aric Burke is listed. At the bottom of the circle is the website "www.healthinventures.com". In the bottom-left corner, there is a logo for "health inventures." consisting of a stylized "hi" icon and the company name. A horizontal bar at the bottom is divided into four colored segments: orange, blue, light orange, and dark blue. The number "14" is in the bottom-right corner.

Contacts:

Dennis Martin  
720-304-8966

Aric Burke  
720-304-8987

www.healthinventures.com

health inventures.

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