Small Scale Materials Management Success

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Small Scale Materials Management Success

Objectives

- Identify the key components of a successful materials management program.
- Recognize the factors that influence staffing and pricing.
- Discuss tools to monitor a MM program.
- Identify common standards and benchmarks associated with a successful program.

Small Scale Materials Management Success

Three key components to a successful program:

- Staffing
- Pricing
- Monitoring & Management of MM

Staffing Components

- How much time does it take?
  - .1 to .2 FTEs per 1,000 cases
  - Factors that affect range
    - Specialty mix
    - Supply catalog
    - Software support
    - Job duty distribution

Staffing Components (continued)

- Job Duties
  - Group purchasing organization optimization and contract management
  - Managing and organizing storage spaces
  - Setting up processes to initiate supply reorder
  - Producing purchase orders and ordering product
  - Receiving and shelving orders
  - Physical count administration
  - Maintenance of inventory software solutions
  - Management of vendors
  - Many other duties including recall management, price audits, implant management and management of repairs could be included as well.

Pricing Components

Group Purchasing Organization (GPO)

MedAssets

GSA

Novation
The Supply Company of VHA & UHC

PREMIER

Pricing Components (continued)

Affiliate Groups:

PurNet, Inc.

GROUPSOURCE GROUP PURCHASING

Rural HEALTH ALLIANCE An Affiliate Of MedAssets

CHAMPS Group Purchasing

CATHOLIC HEALTH INITIATIVES®

Pricing Components (continued)

- Distribution
  - Mark-ups and shipping charges
  - Business review

Pricing Components (continued)

- Shipping
  - Shipping charge analysis
  - Non-distribution items

Monitoring and Management

- Game of constant change
- Online tools
- Newsletters and alerts
- Distribution check up

Monitoring and Management

- Standards of Benchmarks
  - On-contract purchases
  - Value of supplies on hand
  - Supply usage
  - Dead stock

Questions/Comments?

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